

# FIELD VISITS INFORMATION



2002 - 2017  
15<sup>TH</sup> ANNIVERSARY

**2017 CONFERENCE Beijing, China**  
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Welcome to  
SAI Platform's  
**15<sup>th</sup> Anniversary**  
**CONFERENCE**  
in Beijing, China.



This is your guide  
to the **field visits**.

*Here, you will find*

the field visit **itineraries**  
and **additional materials**

# 乳品业实地考察

## D A I R Y

### field visit

DAYS 2 - 3

**25 - 26 April**

Shuangcheng,

Heilongjiang province

Kindly organised by

Nestlé

The Heilongjiang province has a long dairy tradition. It is known for its fertile soil and has much more land per farmer than further inland. On this visit, we will be visiting the Nestlé Dairy Farm Institute to learn about their training programme and collaborations. We will meet with Chinese farmers and visit two different scale Chinese dairy farms. We will hear about the Chinese dairy reality and its challenges and opportunities.

CONTACT

Brian Lindsay: +44 7824 664526

4月 25 - 26日  
黑龙江省双城  
由雀巢公司组织

黑龙江省的奶业发展历史悠久，因其肥沃的土壤而闻名，省内农民人均土地面积也远高于内陆。通过本次参观，我们将了解雀巢奶牛养殖培训中心的培训项目及合作模式。见到中国的奶农并且参观两家不同规模的中国牧场。我们会了解到中国奶业的现状，其面临的挑战以及机遇。

联系人

Brian Lindsay:

+44 7824 664526



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**25 APRIL** 4月25日

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- |               |  |
|---------------|--|
| 17:15         | Transfer bus from Kempinski hotel to the airport<br>由凯宾斯基酒店出发乘坐大巴去机场                           |
| 20:10 - 22:10 | Fly from Beijing to Harbin 从北京飞往哈尔滨<br>– Unlocking significant business opportunities          |
| 22:10         | Hotel pickup. Stay at the Nestlé Dairy Farm Institute (DFI),<br>Shuangcheng 在雀巢奶牛养殖培训中心过夜，由其接机 |
- 

**26 APRIL** 4月26日

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- |               |  |
|---------------|--|
| 7:30          | Early breakfast at the Nestlé DFI 在培训中心用早餐   |
| 8:00          | Gather at the DFI lobby 大堂集合   |
| 8:15 - 10:00  | DFI presentation + facility guided tour DFI介绍+参观   |
| 10:00 - 11:30 | DFI farm tour 牧场参观   |
| 11:30 - 12:30 | Lunch at DFI 在培训中心用餐   |
| 12:30 - 13:00 | Refresh and Check out 休息&退房  |
| 13:00 - 14:00 | Transfer by bus to the Jin Niu farm (3 former small scale farmers<br>built one farm jointly with Nestle equipment support)<br>乘车前往金牛牧场（获得雀巢设备支持，由三个小奶户联合创建的牧场） |
| 14:00 - 14:40 | JinNiu Farm tour and Q&A session with farmers<br>金牛牧场参观+与奶户问答环节  |
| 14:40 - 15:40 | Transfer by bus to the Shang He farm (Large farm with<br>government subsidy and Nestle equipment support)<br>乘车前往上禾牧场（获得雀巢设备支持及政府补助的大牧场）                       |
| 15:40 - 16:20 | Shang He Farm tour + Q&A session with owner<br>上禾牧场参观+与牧场主问答环节   |
| 16:20 - 17:00 | Bus to the dinner venue 乘车前往晚餐地点   |
| 17:00 - 18:30 | Dinner 晚餐  |
| 18:30 - 19:30 | Driving to Harbin airport 前往哈尔滨机场  |
| 21:00 - 23:05 | Fly from Harbin to Beijing 飞回北京  |
-

# 谷物和油籽 实地考察

## GRAIN & OILSEED

## field visit

DAYS 2 - 3

**25 - 26 April**

Dezhou City, Shandong  
province

Kindly organised by the  
Institute of Food Science  
and Technology (IFST) –  
CAAS

During this field visit we will learn all about China's latest standardised farming and large-scale intensive food processing methods. To do this, we will visit three operations in Shandong Province, just south of Beijing.

4月 25 - 26日

山东省，  
德州市

感谢中国农业  
科学院农产品  
加工研究所为  
我们安排此次  
实地考察活  
动。

在本次实地考察中，您将了解到中国种植作物的标准化种植、大规模以及精深加工方法，为此我们将参观位于山东省的3家有代表性的公司。

**25 APRIL** 4月25日

- 
- 16:45 Transfer bus from Kempinski hotel to Beijing south station  
离开凯宾斯基酒店开往北京南站
- 
- 19:10 - 20:39 High speed train G207 Beijing South station - Dezhou East station  
高铁北京南站-德州东站 G207
- 
- 20:50 Pickup to the Dezhou Fuhao Kangbo Hotel (Address: 1888 Dongfeng dong Rd., Decheng District, Dezhou City)  
接机，入住德州富豪康博酒店（地址：德州市德城区东风东路1888号）
- 

**26 APRIL** 4月26日

- 
- 7:00 Buffet Breakfast at hotel 酒店自助早餐
- 
- 7:30 Bus pickup at the main door of the hotel  
德州富豪康博酒店 酒店门口集合上车
- 
- 7:30 - 8:30 Travel to Baolingbao Biology Company  
开车前往保龄宝生物股份有限公司
- 
- 8:30 - 10:00 Tour the Baolingbao Health Lab and the Energy Sugars Processing operation, followed by a company introduction (Address: Yucheng Science & Technology Park, Decheng)  
参观保龄宝生物股份有限公司健康体验馆和功能糖制造服务平台等，公司讲解（地址：山东德州市禹城市高新技术开发区）
- 
- 10:00 - 10:30 Travel to Wudeli Flour Company  
开车前往五得利集团禹城面粉有限公司
- 
- 10:30 - 12:00 Tour the Wudeli Flour Processing Workshops and hear a presentation on the factory operation. (Address: Next to the Yucheng City exit off the Jing-Fu expressway)  
参观五得利集团禹城面粉有限公司生产车间，公司讲解（地址：京福高速公路禹城出口处）
- 
- 12:00 - 13:30 Lunch in Yucheng 在禹城市吃午饭
- 
- 13:30 - 14:00 Travel to Qihomeidong Agricultural Science & Technology Company 开车前往齐河美东农业科技有限公司
- 
- 14:00 - 15:30 Company presentation and tour of the Qiheimeidong Model Crop/Vegetable Farm (Address: No.1 Business Park, Xuanzhang Township, Qihe Prefecture, Dezhou City)  
参观齐河美东农业科技有限公司种植示范基地，公司讲解（地址：德州市齐河县宣章镇产业园1号）
- 
- 15:30 - 16:30 Travel to Dezhou City 开车返回德州市
- 
- 17:00 - 18:30 Dinner and discussion time 晚饭，交流
- 
- 18:30 - 19:00 Travel to Dezhou East Railway Station 开车前往德州东站高铁站
- 
- 20:32 - 21:52 High Speed Train G152 Dezhou to Beijing  
高铁德州东站-北京南站 G152
- 
- 22:00 Airport pickup back to Beijing Kempinski Hotel  
小巴接站后开回凯宾斯基酒店
-



Qihe MeiDong Agricultural Science & Technology Co. Ltd. is a series of operations that combine scientific research, processing, sales and logistics all into one agri-food processing enterprise. We will learn about the standardised vegetable plantations, cold chain logistics, and traceability systems. Wudeli Flour company is one of the biggest flour processing enterprises in all of China, processing 2,500 tons of flour every day. During our visit here, we will tour the main workshops to view the standardised processing facilities of this large-scale operation. Baolingbao is a State-level High Tech biology company specialising in the intensive processing of agri-food products to produce health food ingredients. On this field trip, we will learn about the innovative technology used in the processing system and the health and nutrition philosophy that drives the enterprise. We will spend time with the managers to discuss the direction in which agriculture is heading in China, and the latest developments in production and food processing.

#### CONTACTS & ADDITIONAL INFORMATION

**Jeff Lindsay:** +86 138 8846 4427

**Hotel:** Regal Kangbo Hotel Shandong

Address: 1888 Dong Feng Dong Lu, Decheng Qu, Dezhou Shi, Shandong Sheng, China, 253000

Phone: +86 534 229 0888

**Wudeli Group Yucheng Flour Co. Ltd.** is situated in Yucheng near Dezhou city, in Shandong Province. Wudeli Flour company is one of the biggest flour processing enterprises in all of China, processing 2500 tonnes of flour every day. During our visit, here we will tour the main workshops to view the standardized processing facilities of this large scale operation.

**Baolingbao Biology Co. Ltd.** is located in the Advanced Technology Development Zone of Yucheng City near Dezhou, Shandong Province. Baolingbao is a State-level High Tech biology company specializing in the intensive processing of agri-food products to produce health food ingredients. On this field trip we will learn about the innovative technology used in the processing system and the health and nutrition philosophy that drives the enterprise.

**Qihe MeiDong Agricultural Science & Technology Co. Ltd.** is located in Xuanzhang Town, Qihe Prefecture, Dezhou City, Shandong Province. The company is actually a series of smaller companies that combine scientific research, processing, sales and logistics all into one agri-food processing enterprise chain, and includes a demonstration zone that showcases the provincial level, high quality, standardised processing facilities. During the visit we will gain access to and learn about the standardised vegetable plantations, cold chain logistics, and traceability systems.



齐河美东农业科技有限公司集科研、加工、销售、物流等为一体的农产品加工企业，我们可了解蔬菜标准化种植、冷链物流、可追溯体系等情况；五得利集团禹城面粉有限公司是中国规模最大的面粉加工企业之一，日处理小麦2500吨，此次主要考察公司大规模、标准化的面粉加工车间；保龄宝生物股份有限公司是以生物工程为主导的国家级高新技术企业，以农产品精深加工为主，生产健康功能配料，此次考察主要了解企业的技术创新体系，以及企业关于健康营养的理念。我们将与企业管理人员交流农业发展方向，以及中国现代化农业生产加工的发展情况。

联系人：

林杰夫 (Jeff Lindsay): +86 183 8846 4427

酒店：德州富豪康博酒店

地址：德州 德城区 东风东路1888号（河东经济开发区）

电话：0534-2290888

五得利集团禹城面粉有限公司是中国规模最大的面粉加工企业之一，日处理小麦2500吨，此次主要考察公司大规模、标准化的面粉加工车间。

保龄宝生物股份有限公司是以生物工程为主导的国家级高新技术企业，以农产品精深加工为主，生产健康功能配料，此次考察主要了解企业的技术创新体系，以及企业关于健康营养的理念。

齐河美东农业科技有限公司是集科研、加工、销售、物流等为一体的农产品加工企业，拥有省优质蔬菜标准化示范区，考察内容包括蔬菜标准化种植基地、冷链物流、可追溯体系等。

# 水果与坚果 实地考察

## F R U I T field visit

DAYS 2 - 3

**25 - 26 April**

Yantai, Shandong  
province

Kindly organised by  
Danone

On this field visit, we will learn about strawberry and peach cultivation. We will visit a hot greenhouse using solar power only and a strawberries factory in the Shandong province. The tour will include issues such as waste management, use of agri-chemicals, measurements of water consumption, health and safety for employees and more.

CONTACT

Jenny Edwards: +447917 690022

4月 25 - 26日

山东烟台

组织者：达能

此田间体验之旅会让您了解草莓和黄桃的种植。您将参观日光温棚种植草莓和工厂的草莓加工以及农作物施肥用药、水量控制、劳工健康安全等等。

联系人

Jenny Edwards:

+44 7917 690022

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**25 APRIL** 4月25日

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- |               |  |
|---------------|--|
| 18:30         | Transfer from the Kempinski hotel to Beijing airport<br>凯宾斯基饭店前往北京机场                 |
| 21:00 - 22:25 | Fly from Beijing to Yantai (CA1593)<br>北京飞烟台   |
| 22:45         | Hotel pickup, stay in Yantai Sheraton Golden Beach Resort Hotel<br>接机，入住烟台喜来登金沙滩度假酒店 |

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**26 APRIL** 4月26日

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- |               |   |
|---------------|---|
| 6:30 - 7:30   | Buffet Breakfast at hotel<br>酒店自助早餐   |
| 7:45          | Gather at the hotel lobby<br>酒店大堂集合   |
| 8:15 - 8:30   | Transfer by bus to Jiabao factory<br>乘大巴前往工厂参观                                    |
| 8:50 - 9:20   | Visit strawberries processing through visiting corridor<br>参观草莓加工（通过车间空中走廊）       |
| 9:30 - 10:15  | Transfer by bus to Fushan<br>乘车前往烟台福山   |
| 10:15 - 11:00 | Visit peaches at Lu Daochun farm<br>参观鲁到春黄桃基地                                     |
| 11:00 - 11:05 | Transfer to Yu Guolin Strawberries greenhouse<br>前往余国林温室草莓大棚                      |
| 11:10 - 11:30 | Visit greenhouses<br>参观草莓温室大棚   |
| 11:30 - 13:15 | Transfer by bus to Laiyang<br>乘车前往烟台莱阳  |
| 13:30 - 14:30 | Lunch buffet at Laiyang Jinshan International Hotel<br>莱阳金山国际大酒店自助午餐              |
| 14:30 - 14:45 | Transfer by bus to strawberry fields<br>乘车前往草莓种植地                                 |
| 14:45 - 16:30 | Gai Xiaoguang open strawberry fields. (two ways of practice)<br>盖小光大田种植草莓（两种种植方式） |
| 16:30 - 18:00 | Driving to Qingdao airport 驱车前往青岛机场   |
| 18:30 - 19:30 | Dinner at Kuaitong International Hotel (near Qingdao airport)<br>快通国际大酒店晚餐（机场附近）  |
| 21:35 - 23:05 | Fly from Qingdao to Beijing (MU5677)<br>青岛飞北京                                     |
-

# 茶叶和蔬 菜 实 地 考 察

## TEA & VEGETABLE

## field visit

DAYS 2 - 3

**25 - 26 April**

Zhangzhou, Fujian

Province

Kindly organised by

Cheng Qiu

4月 25 - 26日

福建省漳州市

非常感谢裘成

为我们组织此

次考察

On this field visit, we will learn about different vegetable farming practices, conventional smallholder rice farming practices, and best sustainable practices used for producing organic tea in China. We will visit a 400-acre ecological tea plantation located in the mountains of Fujian province, learn about the cultivation, manufacturing, processing, packaging, and wholesaling processes of the tea, and the technologies used for quality control. We will also visit small-scale organic vegetable farming, conventional vegetable farming, and smallholder rice farming. We will learn about different farming practices in China, and the development of ecological and organic agriculture in China.

此次实地考察中，您将学习不同蔬菜耕作方式，传统的小农水稻耕作方法以及生产中国有机茶采取的最佳可持续做法。我们将于福建省的山区参观一个 2400 亩生态茶园、了解生产茶叶的种植、制造、加工、包装、批发等过程以及所采用的质量控制技术。除此之外我们还参观小型有机蔬菜农场、传统蔬菜及小规模水稻农场。我们将了解到中国不同耕作方式以及现中国的生态和有机农业的发展

**25 APRIL** 4月25日

18:00 Transfer from the Kempinski hotel to Beijing airport  
凯宾斯基饭店前往北京机场

20:05 - 23:15 Fly from Beijing to Xiamen, Xiamen Airlines MF8170  
飞机北京飞厦门，厦门航空MF8170

00:20 Hotel pickup, stay in Xiamen Yeohwa Hotel  
机场接机，入住厦门悦华酒店

**26 APRIL** 4月26日

6:30 - 8:55 Buffet Breakfast at hotel  
酒店自助早餐

9:00 Gather at the hotel lobby  
酒店大堂集合

9:00 - 9:05 Driving to Guangzhaoren Organic Tea marketing centre  
开车前往光照人有机茶营销中心

9:05 - 9:50 Visit Guangzhaoren Organic Tea marketing centre, introduction of the company  
参观光照人有机茶营销中心，公司讲解

9:50 - 10:50 Driving towards Yuyang Agriculture Company  
厦门开车前往雨阳农业

10:50 - 11:15 Visit conventional vegetable farming in greenhouses at Yuyang Agriculture Company  
参观雨阳农业，看常规大棚蔬菜种植

11:15 - 11:30 Visit smallholder rice farming nearby  
参观附近小农种植水稻

11:30 - 12:00 Driving towards Guangzhaoren Organic Tea plantation site  
开车前往漳州光照人有机茶园

12:00 - 13:00 Lunch at Guangzhaoren Organic Tea restaurant (Chinese meal using organic ingredients)  
在光照人基地吃午饭（有机生态中餐）

13:00 - 16:30 Visit ecological tea plantation and a small-scale organic vegetable farm. Visit manufacturing, processing, packaging facilities and processes of tea.  
参观生态茶园基地，有机蔬菜基地；茶叶生产、加工、包装

16:30 - 17:30 Discussion during tea tasting, followed by a light dinner  
品茶，茶点，交流与讨论会，晚饭简餐

17:30 - 19:00 Driving to Xiamen airport 开车前往厦门机场

20:35 - 23:25 Fly from Xiamen to Beijing, Hainan Airlines HU7292 (dinner provided on the airplane)  
飞机厦门飞北京海南航空HU7292（飞机上提供晚餐）

## CONTACTS & ADDITIONAL INFORMATION

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**Cheng Qiu** +86 183 6886 5283

### **Brief Introduction of Fujian Province: Geography, Climate, Land, and Agricultural products**

Fujian is a coastal province in the southeast of China traversing the central and southern sub-tropics, and subject to a warm, moist subtropical, oceanic monsoonal climate. It is warm and humid with ample rainfall. Fujian's topography is characterized by its 'mountain ranges on one side and ocean on the other' and is home to many mountains. 90 percent of the land mass is covered by mountain ranges or hills. Fujian has around 66% of forest cover, greater than any other province in China. The total area of Fujian Province is 121,380 square kilometers, with 12,373 sq. kilometers of this being farmland (about 10%). The total population of Fujian is 38,390,000, giving each person an average of only 400 sq. metres of arable land, much smaller than the Chinese national average of 934 sq. metres/person. The agricultural products of Fujian are abundant in cereal crops, vegetable oil, industrial raw material, fruits, tea, vegetables, flowers, and edible mushrooms.


### **Fujian Province, Yuyang Agriculture Company**

Yuyang Agricultural Company is located near Shajian Township in Hua'an County of Fujian Province and covers a total area of 5 hectares. 2 hectares of this is taken up with large vegetable greenhouses and another 2 for a simple crop rotation between irrigated and dry farming in greenhouses. The remaining hectare is used to plant crops in the open air. The core product of Yuyang is bell peppers or chillis. Sometimes a season of wet rice may be sown to improve soil fertility based on the season. Compared to traditional farming methods, Yuyang Agriculture also uses drip irrigation and small machinery to reduce labour costs. The company is very strong on the use of organic fertilizer to replace chemical fertilizer. Yuyang is determined to improve product quality to meet market demand.

### **Guangzhaoren Organic Tea Company**

Guangzhaoren Organic Tea Company is located in Daishan near Shajian Town, Hua'an County, Zhangzhou City in Fujian province, a location well removed from any local agricultural and industrial pollution. The total farm area is 156 hectares of eco-tea plantations, with 25 hectares of organic Tieguanyin tea plantation, 6.7 hectares of organic tea plantation and 33 hectares of oil-tea camellia currently under production. There is also a 6000 sq. metre organic tea processing factory which includes 4 fermentation workshops, a tea production workshop and a packaging workshop. Its total tea output per year is upwards of 30 tons. The company uses a completely self-managed seeding thru processing in-house system, closely monitoring every stage of the production process to ensure the high quality of product. The goal is always to live up to the company's promise of meticulous quality control and traceability 'From Tea Fields to the Tea Cup'.

The company was founded and owned by a couple, Lin Fang and Lei Jun. 14 years ago, as a cardiovascular doctor, Lin Fang was seriously ill herself. She learned about the benefit of organic tea in restoring health and sought organic tea everywhere in Fujian province but to no avail. She decided to return to her hometown village in Fujian and started growing organic tea with her husband Lei Jun in 2003. Since then, the company has grown to become the top organic tea producer in China. To protect the ecological environment of tea plantation, the company has also grown more than 1700 mu (283 acres) of valuable tree species to couple with the tea for pest management. Since 2007, the company was certified organic by China, the European Union, the United States, Japan. Now, it exports its quality tea to around the world. Guangzhaoren calls itself "3H-SENDER", spreading its wish to send health, happiness and hope.



福建省地处中国东南沿海，跨中、南亚热带，属温暖湿润型亚热带海洋性季风气候，温暖湿润，雨量充足。福建的地理特点是“依山傍海”，境内多山，九成陆地面积为山地丘陵地带，被称为“八山一水一分田”。福建的森林覆盖率达65.95%，居中国第一。全省陆地总面积为121.380平方公里。福建省耕地总面积1854.8万亩，人口3839万人，人多地少，人均耕地0.61亩（中国人均耕地1.4亩）。福建省生产有丰富的粮食作物、油料作物、工业原料作物、果茶、蔬菜、花卉、食用菌等资源。

#### 福建省雨阳农业发展有限公司

福建省雨阳农业发展有限公司坐落于福建省华安县沙建镇荣坑，占地面积74亩，蔬菜大棚建设30亩，简易水旱轮作大棚30亩，露天种植14亩，农场主营辣椒类产品，根据季节会播种一季水稻改良土壤。相比传统农业种植模式，雨阳农业采用滴灌设备，小型机械化来减少人力成本。大力提倡有机肥替代化肥使用。致力于改良农产品品质，以满足市场需求。

#### 光照人有机茶

漳州光照人茶业有限公司座落于福建省漳州市华安县沙建镇岱山，远离农田和工业污染。公司拥有占地2350亩的生态茶园，其中已开发第一期有机铁观音茶园380亩，第二期有机茶园100亩，油茶500亩。建设占地6000平方米的有机茶加工厂一座，茶厂包括四个发酵车间，一个制茶车间和一个包装车间，年产量可达30吨以上。公司采用自种、自制的一体化经营模式，严格管理每个环节的品质，确保“从茶园到茶杯”的全程质量跟踪和控制。



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