



**Sustainable
Dairy
Partnership**
Business to Business



Fuelling Global Sustainable Dairy Supply Chain:

**How the SDP Strengthens ofi's
Commitment as a Dairy
Ingredients Supplier**

SDP CASE STUDY ON ofi



Introduction



STAKEHOLDERS



- SAI Platform (Sustainable Dairy Partnership- SDP)
- ofi

CONTACT

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ofi is a global leader in dairy ingredients, supplying major food and beverage brands with high-quality, responsibly sourced products. The company owns assets and works with an extensive network of dairy farmers, processors, and manufacturing partners across 6 continents, each operating within unique agricultural systems and sustainability contexts. Across these supply chains, **ofi** prioritises environmental stewardship, animal welfare, farmer livelihoods, and transparent, science-based reporting.

Its dairy sustainability strategy, Dairy Tracks, aims to support the sustainable transition of dairy supply chains to meet growing global demand while meeting **ofi**'s 2030 commitments including achieving 30% FLAG carbon reductions aligned with its validated SBTi targets, bringing 50,000 hectares of land under regenerative practices, and improving the livelihoods of 5,000 **ofi** dairy farmers through customized support. To deliver these commitments at scale, **ofi** focusses on collaboration with customers and suppliers across the value chain. Offering consistent, credible, and comparable sustainability data across all sourcing regions to customers is key to allowing collaboration at scale. The need for harmonisation sets the stage for adopting SAI Platform's Sustainable Dairy Partnership (SDP).

The Sustainable Dairy Partnership - SDP



The SDP (now in version 2.0) is the global B2B tool for sustainability reporting in dairy. It cuts duplication by aligning with Dairy Sustainability Framework (DSF), national programmes, and ESG frameworks, and provides credible, comparable data through peer-designed, independently verified reporting.

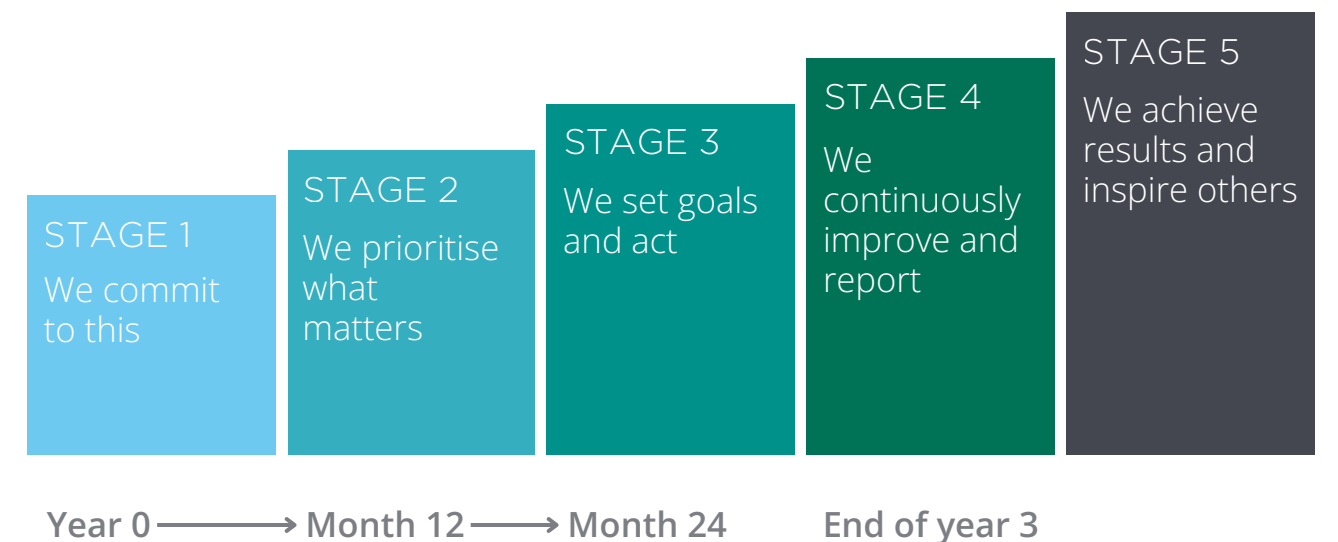
WHY IT MATTERS

- A single industry standard that cuts duplication, simplifies B2B engagement, and integrates national and ESG frameworks.
- Credible assurance independently verified data, provides high-integrity metrics for ESG disclosures and sourcing policies.
- Continuous collective improvement aligns buyers and processors to drive ongoing progress on environment, animal welfare, human rights, and livelihoods.
- One efficient reporting framework that reduces audit fatigue and enables faster, more consistent decision-making.

BENEFITS

For Processors	<ul style="list-style-type: none"> • Avoid multiple audits • Share verified sustainability data with buyers • Demonstrate continuous improvement
For Buyers & Traders	<ul style="list-style-type: none"> • Real-time access to trusted suppliers' data • Simplify ESG reporting and compliance • Strengthen supply chain credibility

HOW IT WORKS



The SDP journey in five stages

SDP STAGES MATRIX

	STAGE 1	STAGE 2	STAGE 3	STAGE 4	STAGE 5
SDP Reporting Process	Commit Year 0	Plan Year 1	Act Years 2 - 3	Measure & Adjust CIP timeline	Demonstrate & Lead CIP timeline
Foundational Elements (FE)	<ul style="list-style-type: none"> Assess risk Develop management systems 	Implement management systems	Provide proof of systems in place every year ☒		
Materiality Assessment (MA)	Commit to complete an MA or transition from national MA to company specific MA	Complete MA or transition from national MA	Provide proof of system to update MA every 3 years ☒		Lead by sharing knowledge
Continuous Improvement Plan (CIP)		Develop CIP Mandatory* and high priority DSF criteria	Implement CIP Mandatory* and high priority DSF criteria	Expand CIP <ul style="list-style-type: none"> Medium priority DSF criteria 	Expand CIP <ul style="list-style-type: none"> All DSF criteria Low priority DSF criteria
Farm Progress (FP)		Provide proof of traceability systems for full supply base	Implement FP <ul style="list-style-type: none"> Mandatory* and high priority DSF criteria 50% of milk volumes 	Expand FP <ul style="list-style-type: none"> Medium priority DSF criteria 65% of milk volumes 	Expand FP <ul style="list-style-type: none"> All DSF criteria 80-100% of milk volumes
Monitoring & Evaluation (M&E)			Monitor <ul style="list-style-type: none"> Mandatory* and high priority DSF criteria ☒ Use externally verified data in modules 	Expand monitoring <ul style="list-style-type: none"> Medium priority KPIs 	Expand monitoring <ul style="list-style-type: none"> All DSF KPIs ☒
Progress Reporting (PR)	Create SDP report within 12 months	Internal reporting <ul style="list-style-type: none"> Four FE Result of MA 	External reporting <ul style="list-style-type: none"> Four FE Mandatory* and high priority DSF criteria 	Externally verified reporting on KPI-based performance on FE, mandatory*, high and medium priority DSF criteria ☒	Integrated reporting system
DSF Membership (DSF)	Sign SDP Memorandum of Understanding		Public commitment to 11 DSF criteria		

Requires SDP external verification

Frequency of external verification:

☒ Annually, ☒ every 3 years

☒ Minimum requirements to verify GHG

* Emissions and Animal Health and Welfare

The Challenge for ofi



As a global provider of value-added dairy ingredients, offering customers sustainable choices and co-created solutions that bridge the gap between farm-gate and nutritious consumer product, **ofi** keeps dairy moving around the world with expertise across the supply chain and on-the-ground capabilities. **ofi**'s dairy supply chain and operations span 19 countries on 6 continents, with suppliers and customers at varying levels of sustainability maturity. Before adopting SAI Platform's Sustainable Dairy Partnership (SDP), the company faced a familiar industry challenge: **a lack of alignment.**

Sustainability is inherently complex, and progress requires collaboration across the value chain. Sustainability expectations differed widely across markets, and no unified framework existed to guide reporting or define what "good" looked like. This fragmentation created inefficiencies, duplicated audits, and inconsistent reporting requirements. Many suppliers felt overwhelmed by competing requests, while customers struggled to compare progress across regions.

For **ofi**, this complexity made it difficult to focus on what really matters: scaling on-farm interventions to reach impact. A common language and structure for sustainability reporting was urgently needed.

Using the SDP

ofi's multi-role position in the dairy value chain allows it to apply the SDP across several touchpoints:

- **As a processor, ofi** uses the SDP to report progress consistently to customers across geographies, helping with transparency and comparability.
- **As a buyer**, the company benefits from standardised supplier reporting, which simplifies data collection and enables more robust reporting.
- **As a trader, ofi** is working to connect customers with manufacturers through the SDP framework, supporting transparency and enabling end-to-end reporting.

The most valuable aspects of the SDP for **ofi** include:

- **Alignment:** A shared framework that reduces confusion and harmonizes expectations.
- **Simplification:** Streamlined reporting that lowers the barrier to entry for suppliers.
- **Credibility:** A recognised, industry-backed approach that builds trust.
- **Collaboration:** Active engagement within the Dairy Working Group, fostering collective progress.



SDP Impact Highlights

Industry adoption of the SDP is still growing, and for **ofi** clear benefits and a strong future potential are already evident:

Efficiency Gains

- Reduced duplication of efforts for reporting as more customers adopt the SDP.
- A standardised approach that will increasingly streamline data flows and reduce administrative burden.

Strengthened Buyer-Supplier Relationships

- While early in the journey, the SDP is laying out the groundwork for improved transparency and trust.
- Shared expectations help customers and suppliers feel more confident.

Contribution to Corporate Sustainability Goals

- The SDP directly supports **ofi**'s Dairy Tracks strategy by providing a structured way to report progress to customers on the impact of joint programs and how they contribute to their sustainability targets
- It paves the way to meet it's 2030 Dairy Tracks targets, including:
 - Achieve 30% FLAG emission reductions aligned with SBTi ambitions.
 - Bring 50'000 ha of land under regenerative practices.
 - Improve the livelihoods of 5000 **ofi** dairy farmers with customized support.



SAI Platform's Sustainable Dairy Partnership (SDP) is a game-changer for the dairy industry. It brings clarity and alignment to a space that has long been fragmented. As a global dairy supplier offering ingredients and value-added solutions, we see firsthand how the SDP simplifies reporting and fosters collaboration. It's not just a tool; it's a catalyst for industry-wide transformation. By adopting the SDP, we're not only improving our own operations but also supporting the broader shift toward sustainable dairy."

- Andreas Zweifel
Global Head of Sustainability Dairy, ofi



The Role of the SDP in ofi's Future

ofi sees SAI Platform's SDP as a foundational tool to support the global transition of sustainable dairy. As adoption increases across the industry, the company expects the SDP to:

- **Enable scalable, comparable sustainability reporting** across all sourcing regions.
- **Strengthen collaboration** with customers and suppliers through shared metrics and expectations.
- **Accelerate progress** toward ofi's Dairy Tracks commitments by embedding a consistent framework into everyday operations.
- **Support end-to-end transparency**, especially as ofi continues to connect manufacturers and customers.

In short, the SDP is not just a reporting tool; it is a catalyst for transforming how the dairy industry approaches sustainability.

To learn more about ofi's sustainability progress, visit www.ofi.com



Grateful to **ofi** for their valuable insights and collaboration on this case study. We look forward to sharing more stories of Sustainable Dairy Partnership worldwide. If you're using our SDP and wish to highlight your journey, please get in touch.



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